

Examining the Evolution of End - User Connectivity: AT & T Fiber's Integration with Giga Power's Commercial Wholesale Open Access Platform

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Abstract: *This study looks at how end - user connection has dynamically evolved as a result of AT&T Fiber's integration with Giga Power's Commercial Wholesale Open Access Platform. The study investigates how this integration has affected end users' access to high - speed internet. The report explains the implications for both consumers and industry participants by analyzing the technological advancements and market dynamics driving this shift. By carefully analyzing the synergies between AT&T Fiber and Giga Power's platform, the abstract elucidates the revolutionary potential of this integration in fostering enhanced accessibility, reliability, and creativity in broadband services. The strategic move to increase broadband connectivity across the US is represented by the merger of AT&T Fiber with the Giga Power platform. With the help of a joint venture called Giga Power, LLC, AT&T intends to use its knowledge of fiber technology to expand the reach of its high - speed internet services beyond its current boundaries. Giga Power plans to roll out a dependable multi - gig fiber network to service 1.5 million customer locations initially through partnerships with other ISPs and an open - access strategy. By 2023, the company hopes to reach over 30 million sites. This initiative seeks to close the digital gap and strengthen local economies in conjunction with ongoing activities inside AT&T's current service zones. The collaborative enterprise demonstrates a dedication to improving broadband infrastructure and promoting the uptake of cutting - edge digital services.*

Keywords: AT&T, Giga Power's, Fiber's, Wholesale, Platform, Internet Services

1. Introduction

The way end - user connection has developed is evidence of the telecom sector's unwavering commitment to innovation. High - speed internet connectivity has spread so much in recent years that it is now not only a requirement but also a catalyst for social inclusion, economic expansion, and technological innovation [1]. The union of cutting - edge fiber optic technology and open access platforms, which has completely changed how users engage with digital services and content, lies at the heart of this transition [2]. The flagship product of telecom behemoth AT&T, AT&T Fiber, marks an important turning point in the development of widely available high - speed internet access [3]. By utilizing fiber optic lines that can transfer data at up to one gigabit per second, AT&T Fiber has established itself as a leader in the competition to offer dependable, high - performing broadband services to both individuals and businesses [4]. With its wide - ranging network architecture, which connects rural, suburban, and urban regions, it closes the digital gap and gives users unmatched connectivity [5].

Giga Power's Commercial Wholesale Open Access Platform is an innovative project designed to promote cooperation and creativity in the telecommunications industry, and it works in tandem with AT&T Fiber's infrastructure [6]. In the broadband industry, Giga Power has created new avenues for competition, innovation, and customer choice by making its network infrastructure available to outside service providers [7]. By using this platform, smaller ISPs, content providers, and tech startups can increase the reach and variety of services that are offered to customers by utilizing AT&T Fiber's infrastructure to provide their services to end users [8]. In light of the current state of technology and market conditions,

it is critical to analyze the development of end - user connection via AT&T Fiber's integration with Giga Power's Commercial Wholesale Open Access Platform [9]. The goal of this study is to clarify the complex effects of this integration on stakeholders in the industry, enterprises, and consumers. We can learn more about how open access platforms can revolutionize broadband services in the future by investigating the opportunities, challenges, and synergies that come with working together. In order to provide a nuanced knowledge of the intricate interactions between infrastructure development, market dynamics, and end - user connectivity, this project will conduct a thorough examination of the technology advancements, regulatory frameworks, and market forces driving this transformation. We can enlighten governments, companies, and consumers about the potential and difficulties that lie ahead in the path towards a more equitable and connected digital future by bringing light to the changing landscape of high - speed internet access [10].

2. Review of Literature

Published in IEEE Access in 2022, the list is titled "5G Business Models for Mobile Network Operators—A Survey" and was authored by Banda, Mzyece, and Mekuria [11]. This thorough analysis offers insights into the tactics used by mobile network operators while navigating the complex world of 5G business models. The authors present a comprehensive overview of the prospects and challenges associated with the deployment of 5G networks by studying several case studies and industry trends. For stakeholders navigating the intricacies of the 5G ecosystem, this study provides invaluable guidance on topics ranging from network slicing to edge computing.

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The important field of last - mile connectivity is examined in depth by Brewer, Jeong, and Husar (2022) in their study "Last Mile Connectivity: Addressing the Affordability Frontier." It is critical to close the gap between internet haves and have - nots in a society where digital inclusion is essential [12]. The writers dissect the many obstacles to universal internet access using a combination of theoretical frameworks and actual case studies. This article presents practical strategies to overcome infrastructure constraints and legislative barriers to bring digital technology to the remotest regions of the world. Under the direction of the Institute for Defense Analyses, Cohen et al. (2022) provide "Analyzing the Telecommunications Equipment Sector Using a Qualitative Framework". This insightful study breaks down the telecommunications equipment market using a qualitative approach, explaining how market dynamics, geopolitical concerns, and technology developments interact [13]. The writers provide priceless insights into the strategic imperatives reshaping the telecommunications landscape by closely examining the tactics of major industry participants and evaluating the consequences for national security.

Crawford's 2019 book, which Yale University Press released, offers an engrossing story about the revolutionary possibilities of fiber - optic technology. Crawford demonstrates the critical role that fiber infrastructure plays in facilitating high - speed internet access and promoting economic growth through thorough research and compelling arguments. She emphasizes how critical it is for countries—especially the US—to give priority to fiber expansion as a pillar of digital competitiveness by fusing historical background with modern research [14]. Crawford provides a sobering analysis of the costs associated with falling behind in the global race for connectivity by breaking down governmental hurdles and commercial realities. Her research acts as a wake - up call for decision - makers in government and business to embrace fiber - optic technology as a driver of social progress and equitable growth.

Földes' preprint on Authorea investigates the growing trend of co - investment between mobile network operators (MNOs) and large tech companies in 5G rollout, which complements Crawford's (2023) views. Given the high investment costs associated with next - generation networks, Földes promotes cooperative approaches that share costs and encourage creativity [15]. He illustrates the possible advantages of a partnership between MNOs and big tech companies in expediting the rollout of 5G and guaranteeing fair distribution of investment costs using empirical analysis and theoretical frameworks. Through the suggestion of a paradigm change in conventional investment methods, Földes' work provides a way forward for inclusive and sustainable connection solutions.

3. The Formation of Giga Power is s Prudent but Scalable Experiment

Compared to AT&T's planned 30 million standalone passable premises, only 1.5 million premises will be passed during the first phase of the Giga power roll - out. Still, this is a sizable and possibly expandable open - access project, which is not commonly implemented in the United States. Open access

offers some protection against overbuild, given there are still large portions of the USA without scheduled FTTP coverage.



Figure 1: Giga Power

Because AT&T Fiber is selling well, AT&T sees an opportunity. Nevertheless, a sizeable percentage of the FTTP customer base is moving away from AT&T's own xDSL services because this FTTP product is only currently offered in AT&T's traditional wireline footprint areas. Even while AT&T can still use its nationwide mobile customer base through cross - selling, it thinks it is wiser to co - invest outside of this geographic area. Naturally, the trade - off between ARPU and network utilization is the danger. A robust anchor - tenancy (AT&T) combined with wholesale - only investment is the preferred strategy for infrastructure investors like as it leaves the (usually less profitable) retailing to the creative energy of others. Given their extensive involvement in carve - outs, joint ventures, and open - access plays in Europe and Latin America, multi - asset infrastructure investors may see the USA as their next target region.

3.1 In the India, the rationale for wholesale FTTP is merely one of supply satisfying demand.

India is currently facing pressure from both FWA and FTTP, despite their combined broadband market share reaching 71% in 2023. Consequently, their subscriber base will begin to shrink, just like cablecos almost everywhere else on the earth (Figure 2).

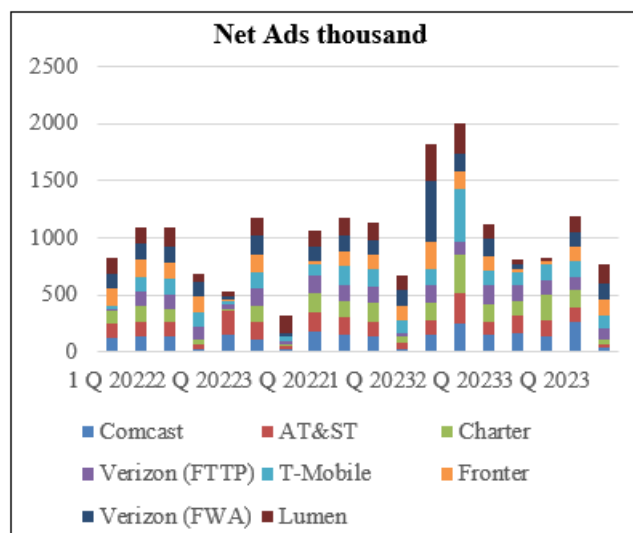


Figure 2: Graphical Representation on Net additions for the India's main broadband service providers, 1Q 2022–3Q 2023

For the major broadband service providers in India, the table shows data on net additions of subscribers for each quarter between the first quarter of 2022 and the third quarter of 2023. Three categories of broadband services—cable, fixed wireless access (FWA), and fiber - to - the - premises—are used to group the net additions (FTTP). Comcast, AT&T, Charter, Verizon (FTTP), T - Mobile, Frontier, Verizon (FWA), and Lumen are the firms that are covered in the analysis. For any provider, there are discernible patterns and variations in net additions over the quarters and across various broadband offerings. Comcast has continuously shown strong net additions in every quarter, with a notable increase in FWA subscribers that peaked in the third quarter of 2023 at 256 thousand. Strong market penetration and demand, particularly in the FWA category, are shown by this for Comcast's broadband offerings. In a similar vein, AT&T shows steady growth over the observed period, especially in the FWA category, with considerable increases in net additions. This implies effective marketing plans or the extension of services to areas where FWA is more popular or easily accessible. Charter likewise shows consistent growth, but with minor variations in net additions between broadband service categories and quarters. Significantly, FWA net additions rise significantly in the third quarter of 2023, suggesting that this specific service may be the focus of future expansion. Even though it's growing at a slower rate than some of its rivals, Verizon's FTTP service consistently adds new customers. However, Verizon's FWA service varies, showing different market dynamics or strategic moves in some quarters with notable gains in net additions.

In comparison to other providers, T - Mobile's net addition growth is moderate and consistent across quarters and broadband offerings. This implies that the broadband sector should have a steady, if somewhat less aggressive, strategy to acquiring new subscribers. Additionally, different levels of net additions throughout quarters and broadband services are displayed by Lumen, Frontier, and Verizon (FWA). In the third quarter of 2023, Frontier, in particular, shows a notable increase in FWA net additions, suggesting possible strategic initiatives or market expansions. All things considered, the data emphasizes how dynamic the Indian broadband market is, with different providers using different tactics to draw in and hold onto customers for a range of service kinds. The industry's competitive environment and changing consumer preferences are reflected in the patterns in net additions.

4. The Integration of AT & T Fiber with Giga Power's Platform

AT&T* (NYSE: T) Alternatives has inked a final agreement to establish a joint venture that will run a commercial fiber platform through a fund managed by its Diversified Infrastructure unit. The recently established joint venture, Giga power, LLC, hopes to offer internet service providers (ISPs) and other companies around the country the best - in - class fiber network. Using cutting - edge and effective fiber access technology, Giga power will provide 21st - century wireline services to customers outside of AT&T's typical service footprint. Additionally, AT&T plans to offer fiber to clients in Giga power territories by utilizing its national wireless sales skills.

According to AT&T CEO John Stankey, "people are realizing that connecting changes everything more than ever." "More consumers and communities outside of our traditional service areas will benefit socially and economically from the most robust and capable technology in the world to access everything the internet has to offer thanks to this joint venture." "We are thrilled to launch the Giga power joint venture with AT&T, which will act as the first wholesale tenant in addition to a co - owner. Mark Florian, Global Head of Diversified Infrastructure, stated, "We think giga power's fiber infrastructure, built as a commercial open access platform, will more effectively connect communities across the United States with critical broadband services." "We are excited to collaborate with the incredibly skilled management team at Giga power in order to support the company's plans for fiber deployment and shared infrastructure business model." Giga power intends to use a commercial open access platform to roll out a dependable, multi - gig fiber network to an initial 1.5 million customer locations across the country. By the end of 2025, AT&T hopes to have more than 30 million fiber spots, including business locations. The Giga power fiber project will be a step toward that goal. This capital - efficient network development, when coupled with ongoing initiatives inside AT&T's 21 - state footprint, will further efforts to close the digital divide and eventually contribute to providing people with the fast and extremely secure internet they require. Additionally, the local economy of each of the areas where Giga power works will benefit from this network growth.



Figure 3: Provider of Wholesale Fiber Services, AT&T

"Fiber is essential to digital commerce," Giga power CEO Bill Hogg declared. This commercial open access wireline fiber network is being built by a team of experienced professionals that we have tested and proven. In order to reduce the gap for individuals who do not already have multi - gig service, we want to assist local service providers in offering fiber access, build the communications infrastructure required to power the next generation of services, and introduce multi - gig capabilities. After closing, AT&T and will share ownership and management of Giga power. AT&T plans to report its consumer subscribers served by Giga power in the operational results of its Consumer Wireline business unit, but it does not anticipate consolidating the financial performance of Giga power. When AT&T releases its fourth - quarter 2022 results in January 2023, it will incorporate any effects on its free cash flow or capital investment expectation for 2023 in its 2023 financial guidance.

5. Conclusion

AT&T's creation of Giga Power is a scalable and strategic experiment aimed at increasing internet availability nationwide. Giga Power intends to roll out a dependable multi-gig fiber network to initially service 1.5 million customer locations by working with ISPs and taking an open-access approach. By 2023, the company hopes to reach over 30 million sites. This initiative seeks to close the digital gap and strengthen local economies in conjunction with ongoing activities inside AT&T's current service zones. The dedication to improving broadband infrastructure and easing the adoption of next-generation digital services is demonstrated by the integration of AT&T Fiber with Giga Power's platform. Giga Power aims to empower local service providers to give fiber connectivity to communities nationwide and meet the growing need for high-speed internet by collaborating with seasoned professionals and concentrating on commercial open access. With the help of this joint venture, AT&T hopes to use its resources and experience to spur innovation and further the socioeconomic advancement of the areas that Giga Power serves.

6. Future Scope

The joint venture between Giga Power and AT&T has a great deal of potential for future expansion and influence in the broadband sector. Key areas of future scope include the following:

- Extension of Coverage: Serving 1.5 million customer locations was just the start for Giga Power. As the company aims to reach over 30 million places by 2023, there is a great deal of room to grow into underdeveloped and rural sections of the country. This extension will guarantee fair access to high-speed internet and greatly aid in closing the digital divide.
- Technological Advancements: Giga Power can look into ways to improve its network infrastructure and services as long as technology keeps developing. With investments in multi-gig capacities and state-of-the-art fiber access technologies, Giga Power will be able to handle the increasing demand for bandwidth-intensive services and applications while staying ahead of the curve.

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